

# The Nail Bender

March  
2019

A publication of the Rutherford County Home Builders Association

*Thank you, Corporate Patrons!*



**GMC**

**CHEVROLET BUICK GMC**  
Murfreesboro



**Middle Tennessee Electric  
Membership Corporation**

Your Touchstone Energy® Cooperative



**HENLEY**  
**SUPPLY MILLWORK**

*"Home of Quality Millwork"*  
DECHORD, TENNESSEE



**WILSON**  
**Bank & Trust**  
WILSONBANK.COM MEMBER FDIC







*Ben Carson to the NAHB Board of Directors at #IBS2019:  
"Your work steadies the pulse of American prosperity, and  
keeps it beating strong." Thank you for the kind words and  
your strong partnership, Mr. Secretary.*

EO Ashlea Ross was invited to attend the Operation Finally Home benefit put on by Craig Morgan at the House of Blues at Mandalay Bay in Las Vegas. Mltzi Spann owner of Building Solutions by Spann, LLC out of Nashville was celebrating with fellow HBAT member Carmen Ryan, owner of C Ryan Designs. Spann is building a home for veteran Joshua Ferguson and he was honored along with other veterans by Craig Morgan. For more information on OFH visit their Facebook page.



Ferguson, Span, Morgan, & Ryan



Ross, Ryan, & Spann



*Congratulations to Kevin  
Woodward on being a 2018  
BUILD-PAC Champion and to  
The Home Builders Association of  
Tennessee on Winning the Gold  
Key Challenge!!*





## HATS OFF TO OUR SPIKES!

### Spike Candidates

David Alcorn 1  
Cory Arnold 1  
Kevin Atwood 1  
Sheryl Bauer 3.5  
David Bouvier .5  
Mitchell Bowman 2  
Jeff Brockette 1.5  
Bradley Byrd 2  
Kelly Cearing 3  
William Dunhill .5  
**JR Eastman 4.5**  
Avi Elfersy .5  
Mike Hoover .5  
Andy Jakes 2  
Teresa Kidd 1.5  
Whit Marshall 2.5  
Mike McCann 1  
Jeff McKee 2  
John Pare .5  
Andrew Peck 1  
Jimmy Pitts .5  
Jason Price 1.5  
George Simpson .5  
**Tim Tipps 5**  
Stacy Vincent 2  
Katrina Waldrop 3.5  
Donnie Williams 1  
Howard Wilson 2.5  
James Yates 2.5  
Andrew Young 2.5

### Spike Members

Curt Haynes 7  
Chris Jensen 24  
Eric Parks 21  
Roy Saylor 8  
Brian Wilcox 8

### Life Spike Members

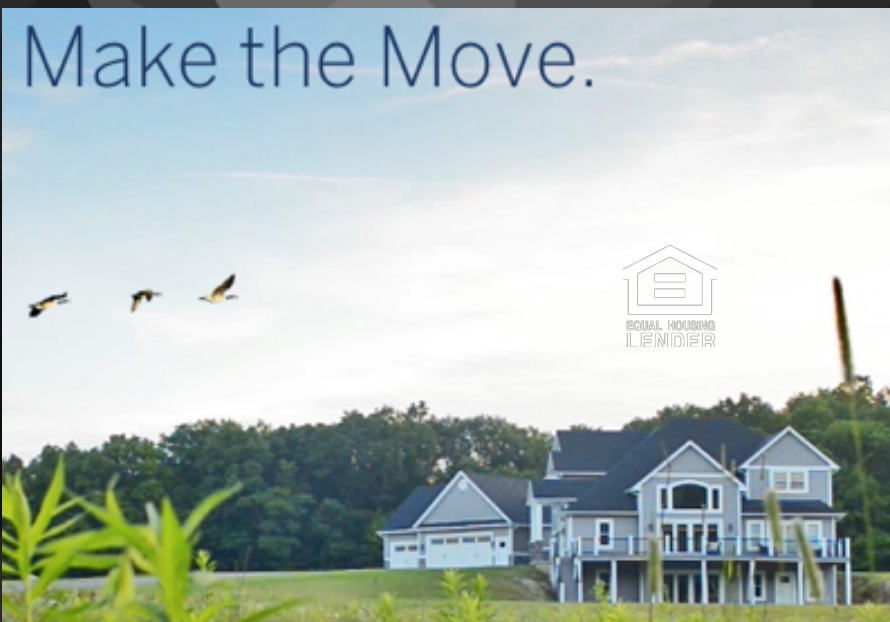
Steve Arnold 180.5  
Jim Averwater 175  
Karyn Beaty 41  
Wayne Belt 36  
Richard Dillon 63.5  
John Floyd 232  
Ken Haliburton 313.5  
Sam Henley 62.5  
Steve Jensen 151  
Joe Morgan 83  
Dan Seals 113  
Susanne Slayton 106  
Joseph Swanson 286.5  
Kevin Woodward 116.5

Recruiting new members to the RCHBA is an activity recognized and rewarded through the Spike Club. Those who participate are called Spikes, and they are among the most valued members of our association. These Spikes are the membership leaders of our association, building our voice, power and influence at every level of government. You need 6 Spikes to become a Spike Member. Check out our members who are almost Spike Members.

Updated 1/31/19



Make the Move.



813 S Church St.  
Murfreesboro TN  
37130

[www.Rural1st.com](http://www.Rural1st.com)  
615-893-7631

**Dylan Kitchen**

[Dylan.kitchen@rural1st.com](mailto:Dylan.kitchen@rural1st.com)

The leader in lending for country living



CHOOSE  
A CITY ▾

HOTELS ▾

THEME PARKS  
& ATTRACTIONS ▾

MOVIE  
TICKETS ▾

SHOWS  
& EVENTS ▾

SKI  
RESORTS ▾

RENTAL  
CARS ▾

GIFT  
CARDS ▾

SHOPPING  
MEMBERSHIPS ▾

PREFERRED ACCESS™ ▾  
Sports, Concerts, Major Events

SPECIAL MEMBER DISCOUNTS • EXCLUSIVE ENTERTAINMENT & TRAVEL OFFERS

**SAVE UP TO 50%  
ON LIFT TICKETS  
AND EQUIPMENT AT  
SKI RESORTS NATIONWIDE!**

Check out the new SAVINGS -  
NAHB has partnered with Ticket  
Monster to put more money back  
into your pocket when you are  
spending time with your family!

**AMAZING OFFERS  
THIS WEEK**

- > Universal Orlando Resort™ -  
Mardi Gras | Buy 2 days, get 2  
days free
- > Walt Disney World® Resort | Save  
up to 15%
- > King Kong | Seats from \$79
- > Knott's Berry Farm | Save up to



**WALT DISNEY WORLD® THEME PARK TICKETS**

Save up to \$70 off gate prices



**YOU STAND  
BEHIND YOUR WORK**

**SO WE STAND  
BEHIND OURS**

America's Best Truck and Commercial Van Warranty  
**5 YEARS/100,000 MILES**  
BUMPER-TO-BUMPER WARRANTY

See dealer for limited warranty details.

  
EXCLUSIVE MEMBER OFFER

**SAVE  
\$1,000s  
ON AN ALL NEW  
NISSAN**

**LEARN MORE BELOW**

**Members Save Millions**

Start saving at [nahb.org/savings](http://nahb.org/savings)



**RCHBA PRESENTS**

MARCH 14

# AFTER FIVE

@ 5:15PM

**JONATHAN'S  
GRILLE**

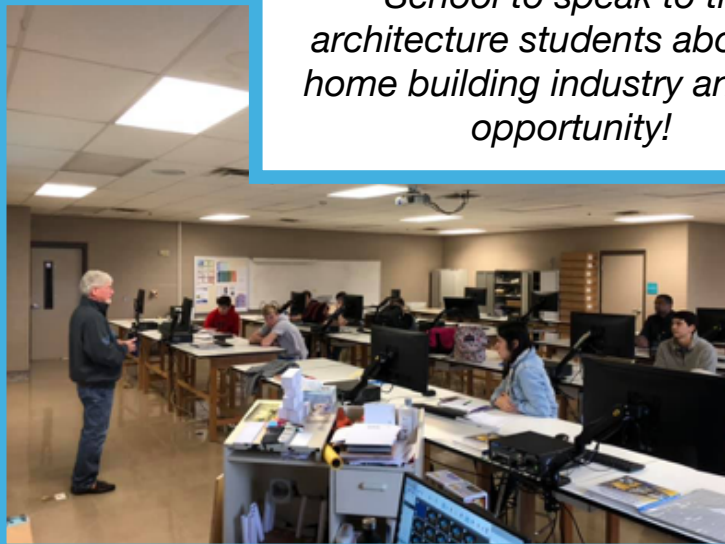
Connect with your  
community of RCHBA  
members & grow your  
business!

RSVP @ [rchba.info](http://rchba.info)

**AFTER FIVE IN FEBRUARY**



*President Kevin Woodward and  
EO Ashlea Ross visit Siegel High  
School to speak to the  
architecture students about the  
home building industry and their  
opportunity!*



## Building Permit Summary by Permit Issue Date, by Report Code

Feb 1, 2019 1:45 PM

Katie Morris

City of Murfreesboro

Date Range (inclusive): **Tue Jan 01 2019 to Thu Jan 31 2019**

Permit Status Values: **Issued, Completed, CO\_Issued**

Show Permits With No Due Or **true**

Paid Fees:

Section	Description	Code	Permits	Valuation	Fees Paid
NEW RESIDENTIAL HOUSEKEEPING BLDGS	Single Family Houses Detached	101	64	\$17,520,301	\$70,679.00



**FEET CAN'T VOTE.  
PLEASE USE YOUR HANDS.**

Nominated for "Favorite Flooring Store"



City Tile and Floor Covering offers an extensive selection of floor coverings and professional design consultants. Our designers and sales staff are trained to help you with design ideas for countertops, showers, baths and so much more.  
[www.citytile.net](http://www.citytile.net) \* 615-893-7721





2019

# LEGISLATIVE CONFERENCE

## SPRING BOARD OF DIRECTORS MEETING

DOUBLETREE HOTEL NASHVILLE DOWNTOWN



### Your Voice Matters!

Join your local on Capitol Hill to address issues that impact the economy and making housing a priority.

#### Sunday, March 10

1:00 p.m. – 2:30 p.m.

Senior Officer Orientation

3:00 p.m. – 5:00 p.m.

Senior Officers\*

#### Monday, March 11

7:30 a.m. – 5:00 p.m.

Registration Open

8:00 a.m. – 9:00 a.m.

Budget & Finance Committee

9:00 a.m. – 10:00 a.m.

Tennessee Associate Leadership Committee\*

9:00 a.m. – 10:00 a.m.

Past State Presidents\*

10:00 a.m. – 11:00 a.m.

New Director Orientation

11:00 a.m. – 12:00 p.m.

Membership/Local Leadership

**12:00 p.m. – 1:00 p.m.**

**Lunch - Guest Speaker Governor Bill Lee**

1:00 p.m. – 2:00 p.m.

EOC

1:00 p.m. – 2:00 p.m.

Tennessee Associates Council

2:00 p.m. – 3:00 p.m.

HIPAC Trustees

3:00 p.m. – 4:30 p.m.

Government Affairs Committee/Hill Briefing

**6:30 p.m. – 8:30 p.m.**

**Legislative Reception – Doubletree**

#### Tuesday, March 12

7:00 a.m. – 12:00 p.m.

Registration Open

7:00 a.m. – 8:00 a.m.

Young Professionals

8:00 a.m. – 9:00 a.m.

Executive Committee

9:15 a.m. – 11:00 a.m.

Board of Directors Meeting

11:00 a.m. – 4:00 p.m.

Local Association Scheduled Hill Visits

**12:15 p.m. – 3:15 p.m.**

**Boxed Lunch Provided - Hull Bldg, 8th Floor**

Boxed lunches will be provided on Tuesday during the Hill Visits to those who RSVP. Lunches can be picked up from the Hull Building, 8th Floor Room 8D. Please send me an email indicating if you want a boxed lunch on Tuesday. Use the link below to respond with a yes or no.

12:30 PM —Room 740  
Senator Dawn White  
2 PM - Conference Room 5A  
Senator Shane Reeves  
Representative Baum

3 PM - Room TBD  
Representative Sparks  
Representative Tim Rudd  
**Cordell Hull State Office Building**  
**425 5th Ave N Nashville, TN 3723**



## HEALTH BENEFIT PLANS



# MT&M

Malone, Terry and McDannald Group LLC

**Quality** benefits,

**Affordable** costs.

It's just that simple...

**Call HBATBT today!**

**(855) 299-2190**

## YOU'RE AN EXPERT IN YOUR CRAFT.

*We're experts in ours.*

Make their dream home a reality with our competitive financing and experienced, local team.

- Flexible Land & Construction Loans
- Great Low Rates
- Fast Processing Right Here in Middle Tennessee

*Let's build!*

Call or visit one of our offices today to learn more.

4195 Franklin Rd., Murfreesboro, TN | 615-904-6340

3110 Memorial Blvd., Murfreesboro, TN | 615-904-6350

710 N.W. Broad St., Murfreesboro, TN | 615-867-7777

2640 S. Church St., Murfreesboro, TN | 615-904-6330

230 Commerce Dr., Smyrna, TN | 615-904-6300



Member  
**FDIC**

[wilsonbank.com](http://wilsonbank.com)

© 2018 Wilson Bank & Trust

## WILSON Bank & Trust

Middle Tennessee's Community Bank™



## Trust is a Beautiful Thing

ALMOST AS BEAUTIFUL AS OUR WINDOWS

Our knowledgeable dealers provide personal attention and individual solutions for each of your projects, because we know that every job counts. This level of service, combined with four generations of product innovation, and high-quality windows and doors, means peace of mind at every stage in your project. At Marvin, every detail makes a difference.

EXPLORE CREATIVE SOLUTIONS FOR YOUR NEXT PROJECT  
WITH HENLEY SUPPLY, YOUR LOCAL MARVIN DEALER.

Jared Henley  
Sales Manager  
931.580.5823

Bill Gordon  
Contract Sales  
615.004.4171

Cleveland Leatherwood  
Contract Sales  
615.613.4786

Laura Swenney  
Contract Sales  
615.020.2805



**HENLEY**  
SUPPLY  
*Since 1914*

[www.HenleySupply.com](http://www.HenleySupply.com)

©2018 Marvin Windows and Doors. All rights reserved. ®Registered trademarks of Marvin Windows and Doors.



# welcome

## to our newest members!

Kally Dobak  
Red Realty  
(615) 896-2733  
kdobak@redrealty.com

Zain Sheikh  
Red Realty  
(615) 489-0384  
zains@redrealty.com

Sean Miku  
HOM Group  
(931) 619-9007  
sean@hom.group

Troy Baker  
Troy Built Homes Inc  
(615) 830-5578  
troybaker368@yahoo.com

Dawn Cox  
Red Realty  
(731) 267-0895  
dcox@redrealty.com

Aaron Wallace  
Timberlake Cabinetry  
(540) 974-6233  
awallace@timberlake.com

Brad Bugg  
Carpets By Ozburn  
(615) 890-7632  
brad@carpetsbyozburn.com

Bill McNamara  
Henley Supply Millwork  
(256) 654-9257  
billm@henleysupply.com

Dale Paterson  
Keller Williams Realty  
615-714-7800  
Dale@TalktoDale.com

Jimmy Burris  
Reliant Realty ERA Powered  
(615) 585-7737  
jimmymburris@gmail.com

Dale Robertson  
Home Building Products, Inc.  
(615) 896-4135  
DRobertson@homebuildingpro.net

Donnie McKnight  
McKnight Builders, LLC  
(615) 533-5170  
donnie@mcknightbuilders.com

Kenzi Keene  
Keene Agency w/Farmers Insurance  
(615) 603-7817  
kkeene@farmersagent.com

Michael Beasley  
Beasley's Heating, Cooling & Refridg, Inc.  
(615) 948-5057  
mbeasley3333@gmail.com





**Middle Tennessee Electric's** Quality Contractor Network is a certified group of professional heating and air conditioning specialists who work to promote the installation of energy efficient equipment. Call one of these QCN members today and let them make your home more energy efficient.

**Parker's Heating and Cooling**

615-355-9137

**Roscoe Brown Inc.**

615-893-6972

[www.mtemc.com](http://www.mtemc.com)



# Thank you



Andrew Peck  
Mortgage Banking  
615-337-5853  
andrew.peck@regions.com



## REGIONS

MORTGAGE

**Thank you Regions Mortgage for sponsoring our January GMM!**

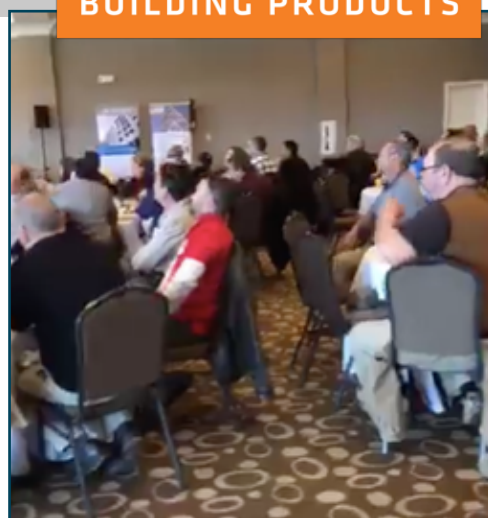
## Haynes Bros.

**LUMBER CO.**

**Thank you to Haynes Bros., & LP for  
sponsoring our Builders Breakfast at  
the Stones River Country Club in  
January !**

# LP

**BUILDING PRODUCTS**





# GM OF MURFREESBORO

## Why buy with us?



### CUSTOMER SATISFACTION IS #1

Chevrolet Buick GMC of Murfreesboro is your trusted Buick, Chevrolet, GMC dealership in Murfreesboro and the reason why our loyal customers keep coming back. From the time you enter our showroom when you service with us, you can expect to be treated like family, each and every visit. We offer an extensive inventory, as well as our competitive lease specials, finance options and expert auto service. We are dedicated to providing exceptional customer service and being an integral part of our community.

### GET AN INSTANT CASH OFFER



SELL OR TRADE YOUR CAR NOW!



#### INSTANT CASH OFFER

Tell us about your car and get a Kelley Blue Book® Instant Cash Offer.



#### SCHEDULE SERVICE

Schedule service with our dedicated service team.

### GREAT CARS AND SELECTION

If we haven't said it enough, let us say it again, we've got the best lineup of new and used GM cars and trucks in the Nashville Metro. From all points around, through Lebanon, Clarksville, Franklin and Murfreesboro, we strive to have the best selection for you to choose from. Our aim is to give you the best shot at your next new or used GM vehicle.

### EXCELLENT AFTER SALE SERVICE

And with all these great GM cars and trucks, our top notch service staff is there to help you keep any and all of them on the road and running tip-top. With all the right tools and training, our service guys are among the leaders in servicing all makes and models. So the service you get from the sales staff doesn't stop when you roll out our drive, it keeps on every time you come back to keep your new or used GM vehicle in service.

### THE TEAM AT GM OF MURFREESBORO

The bottom line here at GM of Murfreesboro is that we want to be the best auto dealership in and around the Murfreesboro area. We are proud to serve the communities of Clarksville, Lebanon, Franklin, and Nashville for any new or used vehicle needs. With a top notch sales staff, friendly support team, and excellent service team, we stand ready to deliver the best in class experience you need for your driving needs.

### CARS, TRUCKS AND SUVS WITH CUTTING EDGE DESIGN AND TECHNOLOGY

GM of Murfreesboro shares GM's vision of bold and innovative technology. Working through the GM line of vehicles, we are proud of the service we give to the communities that change the lives of our customers, for today and tomorrow. Bringing you the best in-class vehicles with the best in the world automotive technology is our goal, and we accomplish that everyday each time a satisfied customer leaves our facility. And we look forward to continuing that tradition with you.

### CUSTOMER SERVICE

At GM of Murfreesboro, we set our sights on single goals that matter most. Satisfying the customer's needs and delivering beyond the customer's expectations for service. That's how we do it here, and that's how we intend to keep on doing it for as long as it takes. On the Cumberland Plateau, we don't think there's any other automotive dealership with more commitment to customer satisfaction and service than GM of Murfreesboro.

### FRIENDLY FINANCING

And we know how to get the deal done. Excellent credit, good credit, or bad credit, our team knows how to make any deal come together. In fact, we take great pride in our ability to deliver the best financing products for new and used car purchases in the area. So when you walk through our doors, you can be assured that our team is ready to bend over backwards to get you the best financing possible for your new or used vehicle.





# SAVE THE DATE

2019  
Mar

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

**6**  
Associate's  
Committee  
Meeting  
11:30 AM

**13**  
Executive  
Committee  
Meeting  
RCHBA Office  
9:30AM

**14**  
After Five  
Jonathan's  
Grille  
@ 5:15PM

**19**  
Board of Directors  
Meeting  
RCHBA Office  
10:30AM

**19**  
Government  
Affairs  
Meeting  
RCHBA Office  
8:30AM

**15**  
GOLF  
COMMITTEE  
PUCKETT'S  
@ 7:00AM

**HBAT Legislative Conference**  
March 10-12

**Day on the Hill March 12**  
**GOLF TOURNAMENT MAY 8TH**



**BUILDERS & REMODELERS!!!**

**TAKE ADVANTAGE OF YOUR  
REBATES TODAY!!!**

	4th Quarter 2018	1st Quarter 2019	2nd Quarter 2019	3rd Quarter 2019
Claim For Residential Addresses From:	Oct-Dec	Jan-March	April-June	July-Sept
Claim Deadline (End of Month):	Feb'19	May'19	August'19	Nov'19
Remittance Statements Sent:	Early Apr'19	Early July'19	Early Oct'19	Early Jan'20